

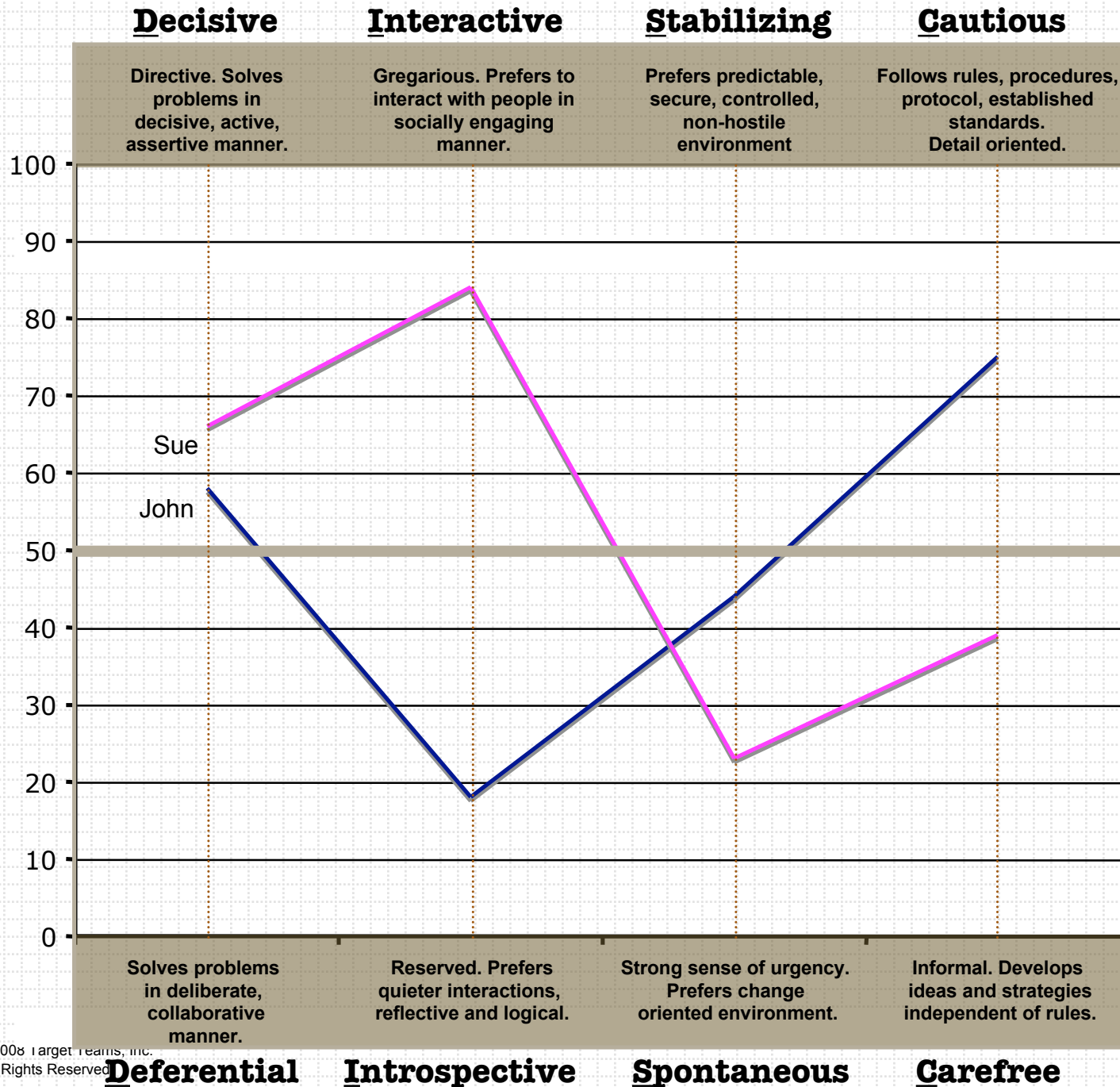
Sample: Team-at-a-Glance

TARGET  TEAMS Top Performance Is Predictable.

• August 22, 2008 •

Goal

- Utilize Target Teams' assessments to understand and predict ongoing interaction and communication style between two (or more) members of a team.



“Actual” Behavior

— John
— Sue

Conclusions:

- Sue and John have similar Decisive styles.
- Sue will more interactive, spontaneous and carefree.
- At times this could cause some unintended stress but only because they may not understand the value of the other style.
- A quick discussion with both would help each to understand the value of the alternate style.

Team Ambitions™

Motivation	1	2	3	4	5	6	7
Economic	Sue		John				
Creative	John					Sue	
Theoretical		Sue John					
Political			Sue	John			
Individualistic				Sue John			
Altruistic					Sue	John	
Authoritative							Sue John

Conclusions on next page ----->

Conclusions

- Sue and John measure success differently.
 - Sue measures success based on results achieved.
 - John measures success based on his ability to include creative elements in a solution -- his ability to learn as well as “experience” as a part of the process.
 - Each provides a unique offering to their team.
 - If each team member understands the Ambitions™ of the other they can accomplish tasks in a way that satisfy and contribute to the other’s job satisfaction.